

COSMETICS | SPRAY TECHNOLOGY | MARKETING

WWW.COSSMA.COM

GO FUTURE: NATURAL COSMETICS

Meeting the challenges of textured hair

SPOTLIGHT: ADDITIVES

The quest for perfect preservation

Wilfrid Gambade, DSM **INSPIRING WITH IDEAS"

VIP of the Month

ROSALÍA MANTILLA Lipotec Natural alternatives to plastic microbeads



Introducing new PARSOL® Shield and Max II All-day protection – from the broadest UV filter range

PARSOL[®] is broadening horizons in suncare, with the launch of two broad-spectrum ingredients - PARSOL[®] Shield and Max II.

With **PARSOL® Shield** a little goes a long way! It efficiently boosts UVB and UVA protection across the full range of application forms at low concentrations.

PARSOL® Max II offers the broadest protection currently available. This photostable UV filter delivers outstanding performance that breaks through the boundaries of UVB and UVA to encompass the blue light spectrum. Shield and Max II are both backed by a full spectrum of gold services to help you build successful products and brands, including applications advice from industry-leading experts, a reliable global supply chain and access to DSM's vast consumer insights resources.

To discover more about the benefits of new PARSOL[®] Shield and Max II visit dsm.com/personalcare or contact pc.communications@dsm.com





Who supplies what ingredients?

12 Replacing plastic microheads

 Replacing plastic microbeads with natural exfoliants



32 A concise analysis of global trends



3 Editorial

10 MARKETS & COMPANIES

10 News

12 GO FUTURE: NATURAL COSMETICS

- 12 Rosalía Mantilla, Cristina Davi, Elena Cañadas, Dr Sylesh Venkataraman, Raquel Delgado, Lipotec: Feeling the power of nature
- 16 Wolf Lüdge, Naturkosmetik Verlag Lüdge: Market of the future
- 19 Michelle Strutton, Mintel: International launches

20 INGREDIENTS

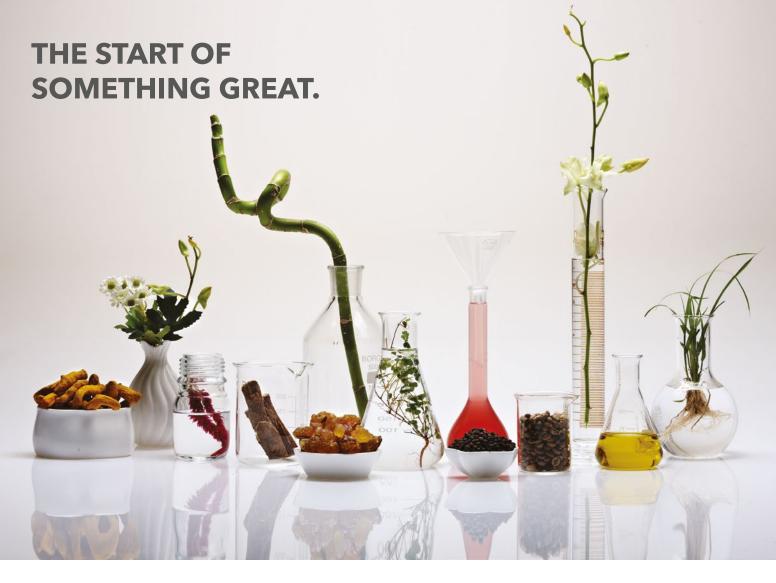
- 20 Market survey: Ingredients suppliers
- 30 Formulations: Hair care
- 31 Ingredients news

32 MARKETING

- 32 Imogen Matthews, Consultant to In-Cosmetics: Innovation from around the globe
- 35 Star of the Month: Buttocks cream for everyone
- 36 Interview with Dr Nitasha Buldeo, Organic Apoteke: Tingling actives

40 SPOTLIGHT: ADDITIVES

40 Dr Andrea Mitarotonda, Neal's Yard Remedies: The quest for a perfect preservation



Innovative Cosmetic Ingredients

Sabinsa manufactures and markets over 40 natural cosmeceutical extracts and proprietary blends for use in cosmetics and personal care products, and in nutritional products delivering "beauty from within". Derived primarily from herbal raw materials with a long history of traditional use, each ingredient is supported by application-oriented scientific research and clinically validated safety data. Importantly, Sabinsa scientists have developed and patented novel approaches to retain the biological activity of actives while simultaneously addressing formulation challenges. Biostandardization ensures consistent formulation and delivery of bioactives from diverse compositions.



Discover more about these patented and branded ingredients at www.sabinsaeurope.com. Use the QR code below to download our latest white papers.









The main challenges in a formulator's quest for the ideal preservation



54 Inspiring not only with new ingredients but also with ideas



46 PACKAGING

- 46 MakeUp in Paris: Eyeing up colour cosmetics
- 48 CosmeticBusiness review: Double-ended products & more
- 50 Airless packaging: Cutting-edge solutions
- 53 Packaging news

54 PERSONALITIES & PROFILES

54 Interview with Wilfrid Gambade, DSM: Inspiring with ideas

59 People

60 SERVICES

- 8 Download List
- 60 Events News
- 61 Events Diary
- 62 Suppliers' Guide
- 65 Advertisers' Index
- 66 Masthead Page
- 66 Preview

Front cover picture: DSM



INEFFICIENCIES IN MATERIAL HANDLING?

INFLATABLE SEALS MAY BE THE ANSWER.

REDUCE PRODUCT LOSS

CUSTOM ENGINEERED TO FIT EXISTING EQUIPMENT

LEARN MORE AT WWW.SEALMASTER.COM CONTACT US AT BEAUTY@SEALMASTER.COM

FDA COMPLIANT MATERIALS AVAILABLE.



CLICK THROUGH OUR WEB TV CLIPS: 🛑 WWW.COSSMA.COM/TV



ANDREW MCDOUGALL **Global Beauty** Analyst,

Mintel explains the results of Mintel's study on consumer trust in the beauty industry

DR JOHN BELL

Innovation,

innovations

VP, R&D External

Johnson & Johnson

talks about the Flash

Cosmetics Pitch and

the company's latest



DR CHRISTINA ZECH Managing Director, Faber-Castell Cosmetics

explains what the key drivers are the global market of in colour cosmetics

COSSMA DOWNLOAD TIP IN JULY/AUGUST

What are the most relevant global trends shaping the market? Imogen Matthews has identified the most striking trends impacting global beauty from this year's Marketing Trends Presentations at In-Cosmetics Global in London in April.



Global markets: What is acceptable now may not be in the future

Faber Castell Cosmetics - Pencil perfection

Forum Cosmeticum Switzerland



Top-downloads for July/August

Natural hair (Clariant)

- BACKGROUND:
- **COMPANIES:**
- EVENTS:
 - FORMULATION: Sun Care "light & silky" SPF 30 (CFF GmbH)

LOG IN AND TAKE FULL ADVANTAGE!

On the COSSMA web site we post lots of additional information elated to the topics covered in the magazine. You will find MORE THAN 1,000 USEFUL ADDITIONAL ITEMS to extend your knowledge and understanding: more information on the ingredients and finished products that we cover, market data and statistics, supplier listings, literature references, scientific articles, product formulations and useful base informations. Take a look right now, at www.cossma.com/download





NICHOLAS MICALLEF **Beauty and Personal** Care Analyst, Euromonitor talks about current

global market developments and trends



talks about innovative designs and packaging trends

8 COSSMA 7-8 I 2017

NEWS



Anti-ageing for busy people

IMMEDIATE EFFECT

GREENTECH | With an urban lifestyle setting many market trends, actives with an immediate, measurable effect are in demand. Carciline SB maintains the integrity of the stratum corneum by regulating transepidermic water loss (TEWL) and restoring the skin's natural flow of water, and works as a fast moisturiser. For immediate lifting, Liftiss SB, derived from Baobab fruit pulp, evens out wrinkles with a tightening effect.

For immediate reduction of the TEWL, the new probiotic active **Biotilys** promotes hydration by strengthening the skin's epithelial barrier. Furthermore, it enhances the diversity of commensal skin microbiota. Rich in phenylpropanoids, and concentrated with verbascoside and echinacoside, it protects the skin against the damaging effects of light, UV, infrared, and blue light. www.greentechgmbh.de

Alternative

BIOSYNTHIS | Eco-Squalane is a biobased alternative of olive squalene. Using coconut oil is more more cost-effective and the oil is more easily available. www.biosynthis.com



More cost-effective

Inspiring

COATEX | The company's new textures around Rheostyl includes a Crushed Ice Gel for Men.

Perfumed flowers

GIVAUDAN ACTIVE BEAUTY | Small fragranced synthetic 3D flowers were created to be used for skin care and personal washes. Small 3D flowers made of cellulose (Uniflowers) have been incorportated with 3 floral fragrances; Ibuki, Pleasure, and Jasmine Green Tea.

www.aivaudan.com/activebeauty.

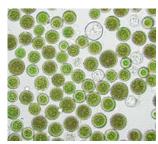
Fragranced flowers dissolve on your skin

NANO-FREE

ADPCOSMETICS | Enhance U-T and Enhance U-S are two Ecocert certified filters for high SPF values and similar broad spectrum protection in natural formulations. EnhanceU-T is a non-nanometric inorganic composite of TiO₂ and SiO₂ which can be used as a mineral filter. www.ad-particles.com



For natural formulations



Obtained from microalgae

CELLULAR ENERGY

SILAB | Algophagyl, a natural energising ingredient, preserves the equilibrium of mitochondria. It activates three mitochondrial defence levers: the quality control of mitochondria, the mitochondrial dynamics, and mitophagy. www.silab.fr

- ADVERTISEMENT -

NEW DATA



Based on 3 plant extracts LIPOID KOSMETIK | Recent research has shown that UV-induced skin

damage can occur several hours after exposure, and even at night. The sun care and anti-ageing active **Herba**-**Protect NOX** protects against delayed sun-induced skin damage. Recently obtained in-vitro data show that it reduces light-mediated oxidative

stress, prevents delayed UV-induced skin damage, and protects against photoaging. www.lipoid-kosmetik.com



Kosmetik seit 1925 Ihr kompetenter Partner für die Entwicklung und Produktion Ihrer Kosmetikeigenmarke! Als mittelständisches Unternehmen setzen wir Ihre Wünsche schnell und flexibel in fertige Rezepturen um. Von Produkten auf Basis neuester Forschungsergebnisse, bis hin zu veganer Naturkosmetik in nachhaltiger Verpackung. Profitieren Sie von unserer Erfahrung!

Lauensteiner Straße 62 - 96337 Ludwigsstadt - Tel.: 09263/9999011 www.schmitt-cosmetics.com - info@schmitt-cosmetics.com

CUTTING-EDGE Solutions

Airless packaging | COSSMA presents a selection of futureoriented airless solutions and offers.

> n Personal care often manufacturers require large size packaging for functionality, and sleek design for smaller packages of their brands. **RPC Bramlage's new XL5 Pump** is an airless pump designed for a large quantity dosage. This large dose airless pump has been designed for professional use in spas, beauty salons and at hairdressers, but also for family-sized body care products.

> A straight-lined co-extruded pouch bottle has been paired with a large dose pump leaving. The combination of a bag-in-bottle with the company's patented **AirFree** technology is designed to prevent any risk of leakage. With each actuation the pump delivers a dosage of up to 5ml. The con

sumer controls the dosage quantity and can decide to stop when he has dispensed the desired quantity.

The pump delivers one of the best restitution rates available. A comparable restitution level cannot be obtained with an atmospheric system. In addition, the pump is suitable for a wide range of viscosities and even very viscous formulations.

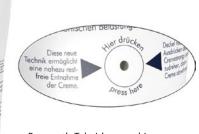
The pump features a long and ergonomic actuator, especially developed for professional use which requires a robust and stable pack.

Smooth actuation enhances product delivery. The pump fits on the Air-Free 500 Vinci bottle for 500 ml but can be easily adapted on larger sizes of Airfree bottles. Due to the metal free pathway of the pump the formulation gets neither modified nor oxidises. The pump features a lock-down position as a protection during transport.

Polpak offers various models of pen airless containers with different applicators. All of them provide precise and hygienic application of cosmetics. Moreover, some of them work simultaneously as massagers, facilitating the penetration of cosmetic products into the skin. www.packaging.polpak.pl

Pumpart System's Tubairless was chosen to better protect and easily





Pumpart's Tubairless combines the advantages of a tube with those of an airless packaging



Quadpack's pocket-sized airless pot

dispense **Dermasence's** thick and organic new moisturising cream **Vitop Forte**. The packaging combines the simplicity of a tube and key features of airless packaging.

www.pumpart.com

Quadpack's Airtight Glass Pot is a 5 g pocket-sized pot, but it packs a real punch. Its airtight closure keeps the formula from drying out. Using different textures, it passed standard leakage tests and weight-loss (thermal shock) tests at fillers' facilities. In addition, it supports long-lasting claims through the use of materials that offer high compatibility with volatiles and silicones. The pressed glass container is complemented by an ABS cap with gasket, both of which have high resistance to these compounds. A wide neck allows easy product pick-up using fingers or an applicator.

www.quadpack.com

More information on suppliers of airless packaging

Aptar, active in the production of airless packaging since 1985, has produced over 1,4 billion airless packs over the last decade. Their offer comprises high-end airless solutions now combined with **Megaplast's** affordable and sustainable airless solutions. In 6 factories there are 600 employees dedicated to airless packaging and 5 laboratories dedicated (synonym) to consumer testing. They have conducted more than 40 focus groups and 52 consumer surveys in Europe, the US and Asia.

Lablabo's continuously seeks to improve its technologies in order to provide a reliable product with features such as a very accurate, regular and powerful dosing pump. With a flexible and scalable range, the company can respond to precise technical requirements by offering exclusives such as a pouch volume adaptable to the volume of the container, a dosage of the pump adjustable to 1/100th of ml, pouch materials of choice between PE, PP, EVOH or even multi-layer aluminium.

Thanks to these combinations, this range is suitable for products requiring a very high level of protection. Thanks to a unique patented venting circuit, the level of airtightness of the product makes it very easy to with-

stand the stresses associated with the shelf-life of sensitive products, including particularly volatile liquids. The power of the associated pump offers the possibility to position itself on viscous formulations such as gels and creams (> 500 000cps). The entire production is done in ISO-8 clean room.



RPC's airless pump for big dosage



Creativity has many faces

Our test designs as well. Developed individually just for you, DIN certified

Thank goodness the DIN exists in Germany. And even better that DERMATEST^{*} goes that extra mile. We have developed our own quality managment system (certified by TÜV Rheinland) that sets high standards. This system enables us to promise performance that our customers can trust. And the users, too.

With standard, three-star and five-star seals of approval DERMATEST[®] proves the quality we uphold.

We offer dermatological clinical application tests and cooperate with other medical specialists such as ophthalmologists, gynecologists, pediatricians and dentists. Our tests include simple patch tests conducted in accordance with international guidelines | Measuring skin elasticity (cutometry) | Determining the hydration and fat content of the skin (corneometry, sebumetry) | Sun protection determination according to ISO | Photo patch tests | Long-term (repetitive) patch tests | Safety assessment | Measuring TEWL |Ultrasound examination of the skin | Determining skin roughness using PRIMOS (optical 3-D assessment device) | UVA protection in accordance with ISOstandard | TrichoScan hair analysis | Determining skin properties by confocal laser scanning (VivaScope 1500 system) | Human full-thickness skin model for cosmetic testing of efficacy and tolerance. In addition, we can offer you customized test designs to fit your special needs.



Dermatest[®] GmbH Engelstraße 37 48143 Münster T +49 (0) 251-481637 0 www.dermatest.de info@dermatest.de

Personal Care

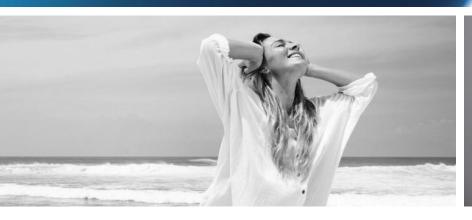


lighter Softer Safer

Lipex SheaLight[™]

eco-designed emollient ester for skin, sun and hair care products

- delivers feathery light, silky soft feel
- highly spreadable and polar
- good solubilising and dispersing properties
- good solubility of organic sun screens





Naturally derived from renewable sources, Lipex SheaLight is a state of the art shea-based ester with unique sensory properties.

AAK Sweden AB AAK Personal Care SE-374 82 Karlshamn Sweden

Comparison with other shea based emollients*:

- far more powdery skin feel
- significantly less greasy
- high slipperiness

* For more information and to order free sample visit **aakpersonalcare.com**

enhancing the power of nature

ORDER TODAY YOUR COSSMA E-PAPER!

Discover today your competitors' plans for tomorrow!



www.cossma.com



For 99 EUR per year you get 10 issues of the COSSMA interactive E-Paper including full access to the online archive.



Super gift for new subscribers: 25 EUR amazon voucher

www.cossma.com/subscription



🕐 +49 (0)7243 7278-162 🛛 🖶 +49 (0)7243 7278-252 @customer@health-and-beauty.com